

LA PARTNERS
your partner in business

CAPABILITY STATEMENT



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ACCOUNTANTS | ADVISORS | STRATEGIC PARTNER

CAPABILITY STATEMENT

WELCOME

LA Partners is a Brisbane CBD based boutique full service CPA Accounting firm.

Our broad range of Professional skills and our key relationships with highly respected people in Australia and across the world, provides a strategic edge to our clients.

With our highly regarded reputation of providing a high quality professional services to our clients in a proactive manner, has enabled us to be actively involved in the growth of our clients' businesses in various aspects of assisting in their vision.



ABOUT US

LA Partners is a firm that has grown and continues to grow by being innovative, strategic and professional in assisting our clients.

Our Mission Statement:

Your Partner in assisting you in your business, sharing your passion and innovate the way you do business. Having a highly proactive relationship with you and your team to ensure all parties work together in producing quality outcomes in an open and approachable manner, in assisting in your business vision and your family's needs.

As a boutique firm, following are the characteristics and expectations that describe the clients we assist:

- Personalised service;
- Assist in Growing and Protecting one of their most valuable assets, "their business";
- Looking for Accountant to play a key role in their Business Vision;
- Provide input into their business by introducing business opportunities and introducing key relationships;
- Provide input into their personal business development as an Individual;
- Assist with Business Succession;
- Advise and assist each family member of the business with their Tax, Wealth Accumulation and Wealth Protection.

OUR SERVICES

Our range of services include:

- Accounting & Business Services:
 - Accounting;
 - Business Strategic Planning;
 - Business Structures;
- Virtual CFO;
- Corporate Services;
- Succession Planning;
- Commercial Asset Protection;
- Mergers & Acquisitions;
- Taxation:
 - Taxation Agent;
 - Tax Planning;
 - Taxation Advisor;
- Business Forecasting;
- Assisting International Business Clients;
- Estate Planning;
- Wealth Accumulation;
- Wealth Protection.

Industries that our clients are involved with include:

- Mining and Infrastructure Services (Road Construction & Maintenance, Labour Hire);
- Building and Construction (Builder, Formworking, Electrician);
- Property Development;
- Engineering (fabrication and consulting);
- Importers/Exporters (Floor Coverings);
- Manufacturing (Fabric);
- Information & Communication Technology;
- Financial Services (Mortgage Broker, Financial Planner);
- Retail and Wholesale Trade;
- Hospitality (Restaurant);
- Medical (general, specialists and groups);
- Transport;
- Professional and Consulting Services;
- Auctioneering & Valuation Services.

Accounting & Business Services

We assist our clients in meeting all their statutory accounting requirements through the preparation of financial statements

Under the direction of its Managing Director, LA Partners is able to provide clients with outstanding business experience and expertise developed through hard work, training and many years of commercial and business experience in a broad range of industries.

We currently provide our business expertise to clients ranging from small/medium enterprises and family businesses through to large private companies.

Our network reaches throughout Australia and internationally and from these strong relationships we can quickly facilitate the right resource to assist in any matter.

Following are examples of our services:

- Board and corporate governance representation;
- Assisting with business planning and business structures;
- All forms of business finance applications and finance monitoring;
- Assisting in business start ups and information memorandums;
- Ongoing financial and project management services;
- Business acquisitions and sales;
- Cash flow and profit forecasting and ratio analysis;
- Due diligence assignments.

Taxation

We assist our clients in meeting all their statutory tax requirements. We act as tax agents for a diverse client base and prepare and lodge returns for:

- Individuals
- Partnerships
- Trusts
- Companies
- Superannuation Funds

In addition, we provide detailed advice on all taxation matters including income tax, capital gains tax, goods and services tax, fringe benefits tax and other state/federal indirect taxes.

Corporate Services

We understand the increasing complexities involved with operating corporate structures and the multiple corporate governance issues that arise from such structures.

We provide corporate services to clients ranging from family businesses, through to small/medium enterprises and large private companies.

These corporate services are provided to a client base as far reaching as Brazil and Ireland.

We are able to provide services in the following areas:

- Business structures and company incorporations from single director companies to multiple directors and owners;
- Maintenance of minute books and corporate registers;
- Dealing with all Australian Securities Investment Commission (ASIC) requirements and documentation;
- Preparation of minutes;
- Board room and registered office services;
- Assistance in the preparation of information memorandums;
- All corporate compliance matters.



OUR FIRM

LA Partners is led by the Managing Director, based at 320 Adelaide Street, Brisbane, Queensland.

We provide a full range of business services, including taxation, business advisory and management consultancy. Whilst based in Brisbane, our select client base includes both national and international clients across a diverse range of industries.

We have a highly regarded reputation of providing a quality and timely professional service to our clients. We achieve this through a detailed understanding of each client's affairs, a commitment to maintaining the skills and performance of all staff at high levels, and embracing technology and the efficiencies that flow from it.

We will develop and maintain a strong and close working relationship with your business. We will gain a detailed understanding of your business and will provide you with the highest technical knowledge, personal qualities and work ethic from all staff.

KEY PERSONELL

Luis Aleixo

Managing Director

B.Bus (Accy), CPA, MAICD, FAIM & JP(Qualified)



Luis Aleixo is a Certified Practicing Accountant and has been in public practice since 1993 providing tax compliance services, business consulting, tax planning, business strategic planning and accounting services to a diverse group of industries and businesses.

His broad client base includes engineering firms, professional services firms, building and construction companies, financial services groups, wholesalers and retailers.

Qualifications

- Bachelor of Business (Accounting) - Queensland University of Technology (QUT)
- Certified Practicing Accountant-CPA Australia
- Diploma of Financial Planning (FNS50611) - Self-Managed Superannuation Funds (RG146)
- Directors Course Family Businesses

Professional Memberships

- Member of CPA Australia (CPA)
- Registered Tax Agent (Australia)
- Fellow Member of Australian Institute of Management (FAIM)
- Member of Australian Institute of Company Directors (MAICD)
- Justice of the Peace (JP Qualified) - Queensland

Other Memberships

- Member of Australian Brazil Chamber of Commerce
- Member of Family Business Australia
- Member of North Lakes Chamber of Commerce

Languages

- Portuguese & Spanish

CONTACT DETAILS

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Street Address

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- North Lakes: North Lakes (by appointment)

Postal Address: GPO Box 804, Brisbane Qld 4001

Social Media:



Recommendation by Lynton Sommerville:

“ I first met Luis in 2000 at which time he was working for himself as an independent Accountant. At this point Luis directed me in establishing a new business with sound advice on company structure,tax strategy and general business practice. He always took a personal interest in the business and guided us over many years.

We parted company when Luis was lured into "big practice"as partner. In 2014 our business structure changed, subsequently becoming part of an International Group with both manufacturing and distribution interests in Australia. Based on my past experience with Luis, at the first opportunity, and to cater for the growth and diverse activities in the new businesses, we engaged Luis to guide and assist us through the development stages.

Luis goes beyond the traditional Accounting service, by making a point of understanding the business, participating in the planning and longer term objectives and ensuring accounting and financial practices are both efficient and sustainable.



Lynton Sommerville

Director at Belgotex Floorcoverings Australia

Nov 24, 2016, Lynton was a client of Luis

Recommendation by Henry Stanley:

We engaged Luis Aleixo and his team at LA Partners to provide us guidance on taking our business to the next level. Since then and over the past three years we have experienced growth of at least 100% each year in line with our five year Strategic Plan.

Luis has assisted us with our five year Strategic Plan, specifically in the following areas:

- Facilitate our Strategic Planning meetings;
- Contribute ideas to our macro Strategic Planning meetings;
- Introduce direct/indirect opportunities given our target areas;
- Advise on Capital Investment (CAPX) , Cash Flow, Administration and Systems needs, and how they will be funded;
- Having a framework of accountability at our quarterly meetings to ensure we all are carrying out what we have committed to.

He has played a key role in securing finance for our continual equipment needs and cash flow needs. Luis is an integral part of our team based on our family values of doing business and is a great knowledge source to bounce ideas off. His role in assisting us goes well beyond the traditional Accountant's role.

Henry Stanley
Managing Director
Stanley Group (Private Company – Road Construction and Road Maintenance)

Client - Building & Construction Industry

I have been working with Mr. Luis Aleixo since June 2010 as a replacement to my previous Accountant. This change has proven to be the best move my business has ever taken. Not only has Luis acted as our accountant but more importantly helped us identify new and exciting business opportunities as well as re designing our business model and streamlining administration and management protocols/procedures. For the first time in 10 years our company has an accurate understanding of where we are, where we want to be and how to get there. Luis Aleixo and his team far exceed the general accounting services and extend more into the field of business development.

Reece Trembath

Managing Director - DB Group Global

Mortgage Broker – Queensland



Fine Dining Restaurant – Gold Coast

